



# 2024 MEDIA KIT

# AN INTEGRAL PART OF YOUR SHOW COMMUNICATION!











#### KEY BENEFITS FOR EXHIBITORS:

- ATTRACT TRADE VISITORS
- MAXIMISE BUSINESS AT SIAL
- GIVE BUYERS THE STRATEGIC INFORMATION THEY NEED



SPECIAL FEATURES

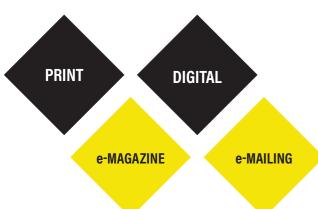
PRODUCT SPOTLIGHTS



sialdaily.com

## **SIAL DAILY IS THE EXCLUSIVE OFFICIAL** DAILY MAGAZINE OF SIAL







## **FIGURES & READER PROFILE**

Source: Comexposium

## KEY FIGURES FOR 2018

CREATION: 1964

DURATION: 5 DAYS

PERIODICITY:

**BIENNIAL** 

MORE THAN **310,000** PROFESSIONALS,

73% INTERNATIONAL VISITORS FROM

**200 COUNTRIES** 

7,200 EXHIBITORS FROM 119 COUNTRIES

19 PRODUCT SECTORS

135 OFFICIAL DELEGATIONS

2,045 JOURNALISTS FROM 45 COUNTRIES

2,355 INNOVATIVE **PRODUCTS PRESENTED** AT THE SIAL INNOVATION

COMPETITION

MEET TARGETED, INFLUENTIAL **VISITORS** 

16% AGRI-FOOD

SERVICES

89%

1-FRANCE

2-ITALY

3-SPAIN

5-UNITED KINGDOM

4-THE NETHERLANDS

AVERAGE LENGTH OF VISIT **2.2 DAYS** 

AVERAGE OF 202 VISITORS VISITORS PER EXHIBITOR IN 2018 (178 in 2016)

**TOP 10 COUNTRIES** 

34%

6-BELGIUM 7-GERMANY 8-UNITED STATES 9-CHINA

10-POLAND

in 2020

84% ARE LOOKING FOR NEW PRODUCTS

July 2024 - Non contractual document

DISTRIBUTION, IMPORT-EXPORT 55% **OUT OF HOME** CATERING

MANUFACTURERS 23%

> 55% ARE DECISION MAKERS IN PURCHASING DEPARTMENTS

# **CIRCULATION / PRINT**



DAY 2 30,000 copies



DAY 4 20,000 copies

#### STRATEGIC DISTRIBUTION POINTS

- All main entrances
- All main information counters
- Exhibition show floor
- International press stand
- Media Centre
- Top 50 Partners' & Participants' stands
- Over 20 leading hotels in Paris

# **CIRCULATION / ONLINE**

sialdaily.com

# Daily e-Mailing to > 150,000 contacts

E-mailing to launch the edition of the day that is sent out every morning to trade visitors, exhibitors and press before, during and after the fair for a full media coverage.

• 5 e-mailings (PREVIEW - WE Edition, DAY 3, 4 and 5)



# SOCIAL MEDIA

SIAL Daily contents are promoted through the SIAL social media channels



**37,000** FOLLOWERS



**15,400** FOLLOWERS **57,000** VIEWS ON STORIES



FOLLOWERS



14K FOLLOWERS

# **WEBSITE** / STATISTICS

# sialdaily.com

#### **Full contents**

& e-Magazines online

@ sialdaily.com

# Full integration of contents into digital event tools

**sialdaily.com** is the daily updated website with unique articles and exclusive interviews live from the show.

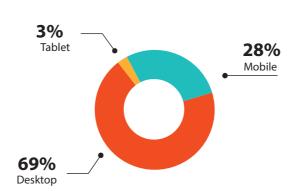
#### **RESPONSIVE & POWERFUL**

#### STATISTICS\*

Sessions **55,000** 

Avg. Session Duration **1:56**Pageviews **75,000** 

#### Device Access:







zero

ZeRO SUGAR

\* numbers based on data from similar sized magazines by the same publisher.

#### **EDITORIAL CONTENT**

Content is designed to be highly **relevant** and useful for trade visitors & press, helping them define their priorities and set their show agenda. It gives the "big picture" with market data and strategy outlines of key market players.

# **DAILY SECTIONS**

#### **SHOW NEWS**

The top stories of the day of interest to international trade visitors, including major announcements & debates.

## CONFERENCE **SPOTLIGHT**

As trade visitors hop from one stand to another, they no doubt regret not being able to attend some of the top conferences. We cover all conferences of interest to trade visitors.

#### TRADE TALK

Exclusive interviews and news from the leading trade organisations at SIAL

## **MARKET & TECHNOLOGY TRENDS**

Important industry trends and interviews with leading analys.

## **EXCLUSIVE INTERVIEWS**

Given the calibre of many of those presenting conferences and keynotes, where possible we not only give a précis of their conference, but also field exclusive comments that are specifically destined to our readers.

## **PRODUCT SPOTLIGHTS**

We highlight the most innovative new products at the show and present each one's three Key Selling Points. This pre-analysis allows buyers to gain a simple and synthetic overview very rapidly.

## WHERE TO GO **IN PARIS**

A definitive guide on where to go out in Paris, making SIAL visitors feel much more at home in this exciting city.

#### **SPECIAL FEATURES & REGIONAL SPOTLIGHTS\***

ONLINE EDITION



SPECIAL FEATURES

- CONFECTIONARY PRODUCTS. **BISCUITS AND PASTRY**
- FROZEN PRODUCTS

REGIONAL SPOTLIGHTS

SNEAK PEEK

PRINT & ONLINE EDITION



[ 19-20 October 2024 ]

MEAT&SEAFOOD PRODUCTS

- BEVERAGES
- READY-TO-EAT/SNACKS

**EUROPE** 

PRINT & ONLINE EDITION



- DAIRY PRODUCTS
- PULSES, GRAINS & FRUITS

**ASIA** 

PRINT & ONLINE EDITION



- INGREDIENTS
- SERVICES / EQUIPEMENT

**AMERICAS** 

PRINT & ONLINE EDITION



- SAVOURY FOOD-ORGANIC,
- WELLNESS & ALTERNATIVE FOOD

MIDDLE EAST INDO-PACIFIC **AFRICA** 

EDITORIAL OPPORTUNITIES FOR EXHIBITORS

# **How to be part** of SIAL Daily?

Provide us with your input:

- Coverage of your company's main announcements and product launches
- A strategic platform for your top management
- Contributions and thought leadership for our Special Features.

July 2024 - Non contractual documen July 2024 - Non contractual docume

<sup>\*</sup> example above of 2023 special features and regional spotlight

# **PRINT / AD OPPORTUNITIES**







ADVERTISING RATES* (€)			Advertising s	Advertising space is only available for exhibitors of SIAL			
ADVERTISEMENT	All Editions	Online Preview (14 October)	WEEKEND (19-20 October)	Day 3 (21 October) Print & Online Versi	Day4 (22 October)	<b>Day 5</b> (23 October)	
■ 1/4 page	5,000	700	1,350	1,350	1,050	1,050	
• 1/3 page	6,600	900	1,750	1,750	1,500	1,500	
• 1/2 page	9,000	1,200	2,500	2,500	2,300	2,300	
• 1 full page	15,000	2,000	4,000	4,000	3,400	3,400	
■ 1 double page	27,000	3,650	7,250	7,250	6,250	6,250	

- \* + 15% for highlight placement / Right-hand page
- + 30 % for in-house design services



Logo & stand N° on front cover - Example

HIGHLIGHT POSITIONS ALL EDITIONS	(€)
Logo & stand N° on front cover only 1 left	4,800
1/5 page banner on front cover Sold out	,,,,,,,,,16,000,,,,
1 full page advertisement, first 12 pages	17,500
1 double page advertisement, first 12 pages	30,000
Inside front cover, single page	18,500
Inside front cover, double page	25,000
Inside back cover Sold out	////////12,500///
Back cover	19,000
Insert in the magazine	on demand



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	health Origin Green III III III III III III III III III
	The second secon
March   Marc	# Paris

ADVERTORIAL (IN ONE EDITION)	(€)
• 1/4 page	1,600
■ 1/3 page	2,100
• 1/2 page	2,800
• 1 full page	4,800
• 1 double page	8,500

PRODUCT SPOTLIGHT	(€)
Photo, description, 3 USPs & Stand N°	
I/4 page	1,600

HALL PLAN (ALL EDITIONS EXCEPT REVIEW)	(€)
Large logo & Stand N°	3,200
Standard-sized Logo & Stand N° + QR code	1,600
Standard-sized Logo & Stand N°	900
SMARTGUIDE	(€)
Customized publication (24 pages). nsertion into 1 edition of SIAL Daily	
	7,000 €

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**STARTER** S 1 PRODUCT SPOTLIGHT 1 STANDARD LOGO ON THE HALL PLAN 1,600€

**ADVANCED** 

**1/2 PAGE ADVERTISEMENT** 1/2 PAGE ADVERTORIAL

5,300€

1 STANDARD LOGO ON THE HALL PLAN FREE BONUS

> 1 STANDARD LOGO & QR CODE ON THE HALL PLAN
> FREE BONUS

1 FULL PAGE

ADVERTORIAL

1 PRODUCT SPOTLIGHT

8,800€

**PREMIUM** 

## **PREMIUM PRO**

1 FULL PAGE ADVERTISEMENT 1 DOUBLE PAGE **ADVERTISEMENT** 

> 1 FULL PAGE **ADVERTORIAL**

1 LARGE LOGO THE HALL PLAN FREE BONUS

12,050€

July 2024 - Non contractual document July 2024 - Non contractual document

# SIAL INSPIRE FOOD BUSINESS

# sialparis.com

is the year-round go-to-platform for the food industry, allowing you to connect

with people relevant to your business, and stay ahead of the game with expert insights and latest industry news.

# The daily updated Newsroom allows you to

keep in touch with the SIAL community all year round, inform your target groups about your latest news and make sure your region / company is always on top of their mind and business agendas.

Whether it be a product or campaign launch, management/ government announcement, news or strategy update, the SIAL Newsroom allows you to get your message out efficiently to all relevant industry contacts.

# NEWSROOM newsroom.sialparis.com

Highlight your News or Brand Message on sialparis.com!

#### **TOPICS**

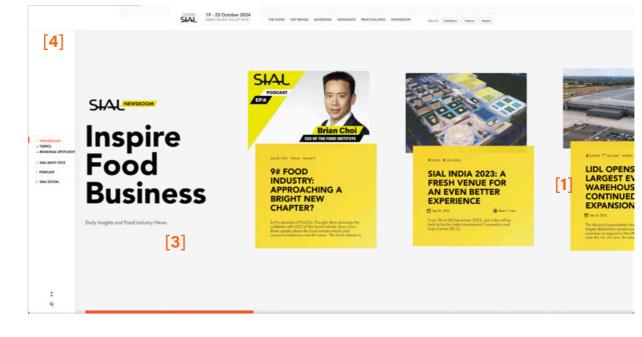
Frozen products
Dairy Products
Seafood
Beverages
Organic & wellness
Fruits & vegetables
Grocery products & Breads
Snack food
Delicatessen & meats
Equipment

#### **TRENDS**

SIAL Insights Planet Food Study SIAL Innovation SIAL Think Tank

# REGIONAL SPOTLIGHTS

France Italy Spain The Netherlands United Kingdom Belgium Germany United States China Poland





#### **RATES**

#### **NEWSROOM**

In-Depth Article: 600 words
1st position during 1 week [1]
(2 spaces available) € 1,400

- Short Article: 200 words
Position 3 & 4 during 1 week
(2 spaces available) € 600

#### **OPTIONS**

#### HOMEPAGE [2]

Your article highlighted on the Home page

1/week?///////////Sold out //////€/600/

#### **OPTIONS**

• Global sponsoring [3]

Your branding on all sections
3 months: € 19,500

(including 2 in-depth articles)

#### **OPTIONS**

#### **MENU ENTRY [4]**

- Dedicated Menu Point
- Dedicated Branded Page with your contents
- 6 Articles (3 In-Depth, 3 Short)
- 6 newsletter inclusions
   (3 x 1<sup>st</sup> position, 3 x 3<sup>rd</sup> position)
- 2 social media posts

3 months ..... Sold out ....€16,500

**OPTIONS** 

# SOCIAL MEDIA



Your article
highlighted in
1 SIAL Paris social
media post

(1 space available / week)

#### **RATES**

-1 post / all 4 platforms Sold out ₩€4,400



## OPTIONS

# NEWSLETTER

Monthly

Your article highlighted in one monthly SIAL Paris newsletter



#### **RATES**

Your article highlighted in 1 newsletter

1st position Sold out €1,200
3rd position Sold out €600
(2 positions available)

# **PRINT / TECHNICAL SPECIFICATIONS**





STANDARD POSITIONS	Trim size	Bleed size	
Full page	240 x 330 mm	250 x 340 mm	
Double page	480 x 330 mm	490 x 340 mm	
1/2 page	220 x 136 mm		
1/3 page	66 x 280 mm		
1/4 page	220 x 68 mm		

#### HIGHLIGHT POSITIONS

			_	
Logo +	Stand N	No. on	front	cover

Logo i Gtaria i voi en nont cover				
1/5 banner on front cover	220 x 54 mm			
Inside front cover	240 x 330 mm	250 x 340 mm		
Back cover	240 x 330 mm	250 x 340 mm		

>> Material Deadline: 30<sup>th</sup> September 2024

Contact: production@cleverdis.com Tel: +33 (0)442 77 46 00

The SIAL Daily is printed on uncoated paper.
The PEFC label is a globally trusted trademark to identify and promote materials from sustainably managed forests.

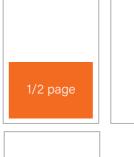
# **PRINT / TECHNICAL SPECIFICATIONS**

#### Front Cover

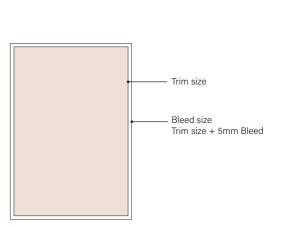












# Large Logo Standard-sized Logo

#### **HALL PLAN**

Standard-sized Logo	
& Stand No.	32 x 20 mm
Large Logo	
& Stand No.	75 x 50 mm

# IMPORTANT INFORMATION FOR PRINT MATERIALS

All ads supplied must be CMYK.

Supplied materials that do not comply with the following specifications will be corrected and the advertiser billed for the required production.

Required Format: PDF/X-1a format is the required file format for submission. When preparing PDF/X-1a files, careful attention must be paid to ensure they are properly created and will reproduce correctly. Please see Adobe. com/products/acrobat/pdfs/pdfx.pdf for guidelines and instructions. Files should conform to SWOP guidelines, and total ink density should not exceed 280%.

**Proofs:** For full page and spread ads, advertisers MUST submit a contract-level digital proof at full size that conforms to SWOP standards (including a colour bar) for all digital files.

Client-supplied contract proof is required to guarantee color. Acceptable contract proofs include: Epson Contract Proof, IRIS, Kodak Approval, Digital Match Print, Progressive Press Proof, Fuji Pictro, Fuji Final Proof. Proofs are required regardless.

#### Material Requirements for In-House Design Services:

Photos: Colour scans must be 300 dpi in CMYK. B/W scans must be 300 dpi grayscale.

<u>Logos:</u> Vector .eps or .ai files are preferred. Type should be converted to outlines unless the fonts are provided. Jpgs must be 300 dpi.

If you are supplying native files for us to work with, they must be accompanied by the fonts used in those files. Black type on light background should be defined as 100% black ONLY

Files should conform to SWOP guidelines, and total ink density should not exceed 280%.

**Deadline:** All print elements (print file & color proof) must be supplied before 18<sup>th</sup> February 2024. Beyond this deadline, we will accept no more elements, and your content will only be published in our online version.

Please send colour proof to:

Cleverdis / SIAL Daily

Le Relais du Griffon - 439 route de la Seds

13127 Vitrolles - FRANCE

of file delivery mode. The publisher will not accept responsibility when contract proofs are not submitted.

#### **ADVERTORIAL GUIDELINES**

#### Regular Advertorials

All advertorials in our publications follow our editorial style guide for format. They are written

in the style of an article that discusses the key selling points / benefits of the product / service and ideally will include real-life scenarios or case studies to demonstrate effectiveness. Advertorials are designed to provide trade visitors / professionals with information relevant

for their business practise and buying decisions.

#### Regarding images:

- The advertiser must be the copyright holder of any image provided with copy (with image copyright).
- The advertiser must have written release for images including people.
- Images must specifically relate to the advertorial message or product.
- Featured images should ideally be horizontal orientation with dimensions of 1500pix wide a resolution of 300dpi.

Ads within advertorials are not permitted. No company or brand logos are allowed. No slogans, no URLs, no contact details (email, telephone number)

#### Word Count

- Full page: 550 words
- Half-page: 260 words
- Third page: 150 words
- Quarter page: 110 words

#### Featured Article

Featured Articles designate a highlighted position for your advertorial online - on the homepage and section landing page or in standard position (only section landing page).

#### Conten

Guidelines for content will be agreed before editing by the Cleverdis team. All basic information must be provided by the client, along with precision of the main points to put forward. When the advertorial piece has been produced, a PDF copy is sent to the client for corrections and / or approval.

Changes and corrections must be outlined clearly by the client – in annotations on the PDF.

A final version will then be produced and sent to the client for "OK to Print". This must be marked on the PDF – either scanned or digitally signed.

Any further changes to the advertorial requested by the client, if different to those requested initially, shall be invoiced OVER AND ABOVE the original order, at a rate 10% of the original price invoiced (before any discount), and must be paid by the client prior to publication.

# **DIGITAL / TECHNICAL SPECIFICATIONS**

# sialdaily.com

#### **GLOBAL SPONSORING - SECTION SPONSORING**

- Background image: 3,409 x 1,500 px - HD

- Logo: svg
- URL link

#### **ENTRY MENU PACKAGE**

Background image: 3,409 x 1,500 px - HD

- Logo: svg
- URL link
- e-Mailing section banner: 2,560 x 1,440 px HD

#### **FEATURED ARTICLE**

• Highlight article: up to 600 words

• Standard article: up to 300 words

• Images: jpg - HD

Videos: YouTube link

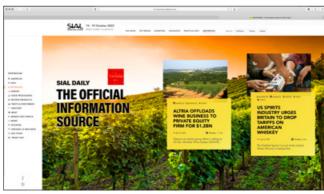
#### e-MAILING BANNER

• Format: 300 x 250 px - jpg or gif

>> Material Deadline: 30<sup>th</sup> September 2024

Contact: production@cleverdis.com Tel: +33 (0)442 77 46 00

#### Website



#### e-Mailing

SAL, Daily 1 Official Daily of SIAL, Paris

SAL, Daily 1 Official Daily of SIAL Paris

SAL Daily 2001. Produce Sidence

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# AN EXPERT COMMUNICATION TEAM AT YOUR DISPOSAL

## **100% LIVE DURING THE SHOW**

Come visit us at the SITL press centre during the show!



# CONTACTS







#### **ADVERTISING**

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veronika.verzhak@cleverdis.com

#### **EDITORIAL TEAM**

Emiliana Van Der Eng Head of editorial team Tel +33 442 774 600 emilianavandereng@cleverdis.com



Publisher of



